

Distributor/Broker Module



WHAT IS THE DISTRIBUTOR/BROKER MODULE?

Distributor/Broker allows the warehouse to accommodate a broader range of customers who require product billing on shipments to customers, discounting, promotional allowances, inventory valuation, and more.

The Distributor/Broker module can be used as a **Distributor** or as a **Broker**.

DISTRIBUTOR

A Distributor usually owns the entire inventory in the warehouse. Distributors do not charge themselves storage, handling, and accessorial charges. Normally, they charge for the product shipped to their customers.

Running the module as a Distributor you can:

- Bypass billing storage and handling — you need not process these charges on a periodic basis.
- Enter the cost of each lot to calculate the inventory value.
- Bill customers for the product shipped to them.
- Add pallet and freight charges to the invoices.
- Establish multiple rate tables, each permitting various effective dates with promotional allowances.
- Print an activity report of a customer's shipments for any time period.
- Keep Accounts Receivable by the warehouse or transfer them to the Distributor's accounting system.

BROKER

Typically, a Broker places orders for merchandise owned by multiple packers (vendors). The packer is the owner (storer) of the products in the

warehouse and is usually billed for storage, handling, and other accessorial charges. The broker places one order to ship all items (from multiple packers) to one consignee (ship to). The merchandise shipped to the consignee may or may not be billed.

Running the module as a Broker you can:

- Allow multiple storers (packers/vendors) to ship product on a single order. A single bill of lading can be printed with items owned by multiple packers.
- Have the warehouse print individual shipment confirmations for each order showing the products for each packer.
- Have the warehouse provide an additional service to the Broker by billing for the product. An invoice can be printed and sent to the ship-to for each order. Prices can be tailored for different groups just as in Distributor billing.
- Furnish brokers with access and use of any of the Distributor programs they feel beneficial.
- Bill packers as customers of the warehouse for normal storage, handling, and accessorial charges.

Some programs on the Distributor/Broker menu are alternatives to programs on the regular Accuplus menus. They are similar to the normal version but have modifications that accommodate the Distributor/Broker

needs. For example, the Receipt program executed from the Distributor/Broker menu uses terminology common to distributors and has additional fields for entry of inventory costs.

Additional programs are on the Distributor/Broker menu to provide processing and reports that can only apply to Distributor or Broker inventory and orders. For example, only Distributors or Brokers can bill for merchandise shipped to their customers, and an additional program furnishes this capability.

Additional Complimenting Modules/Services:

- LogiView - allows your customers to see their receipts, inventory, and shipments as well as place orders over the Internet.
- LogiSource - sources orders from multiple warehouses based on your customer's specific business rules.

